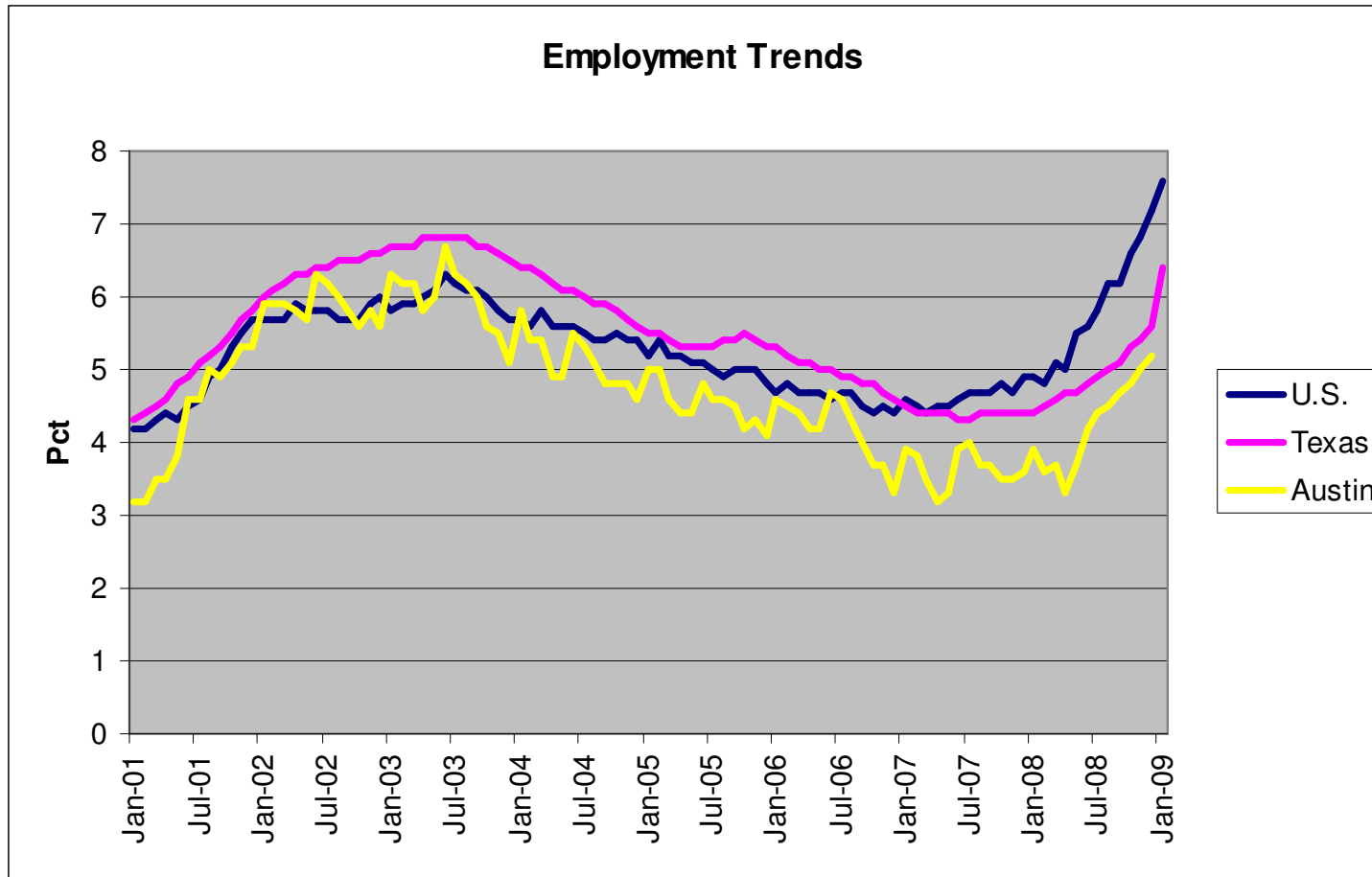


# Employment Trends

Austin Executives Technology Forum  
March 19, 2009



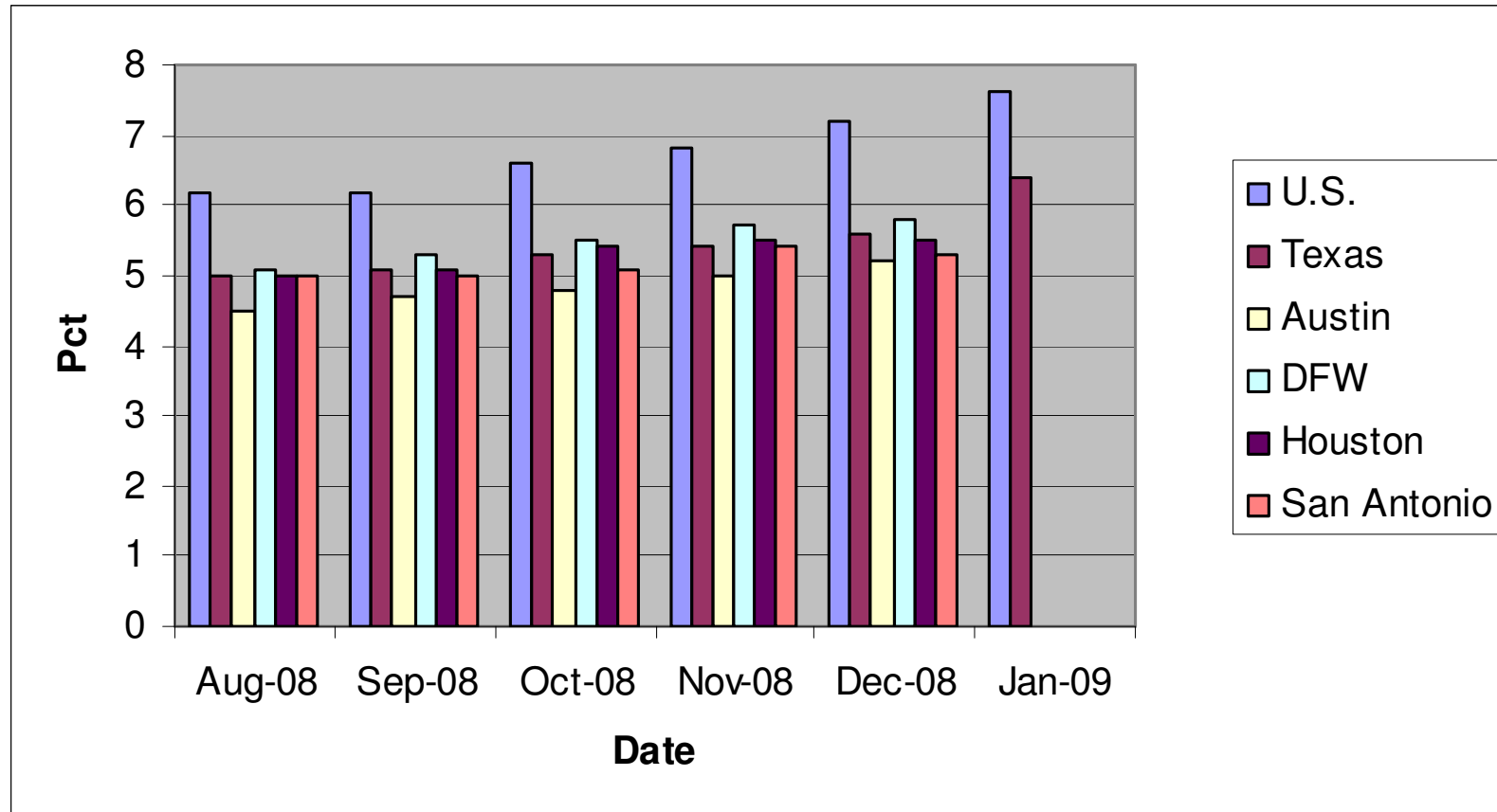
# A Different Kind of Recession



We have been there before although this will likely peak higher

U.S. Bureau of Labor Statistics

# Unemployment Comparison

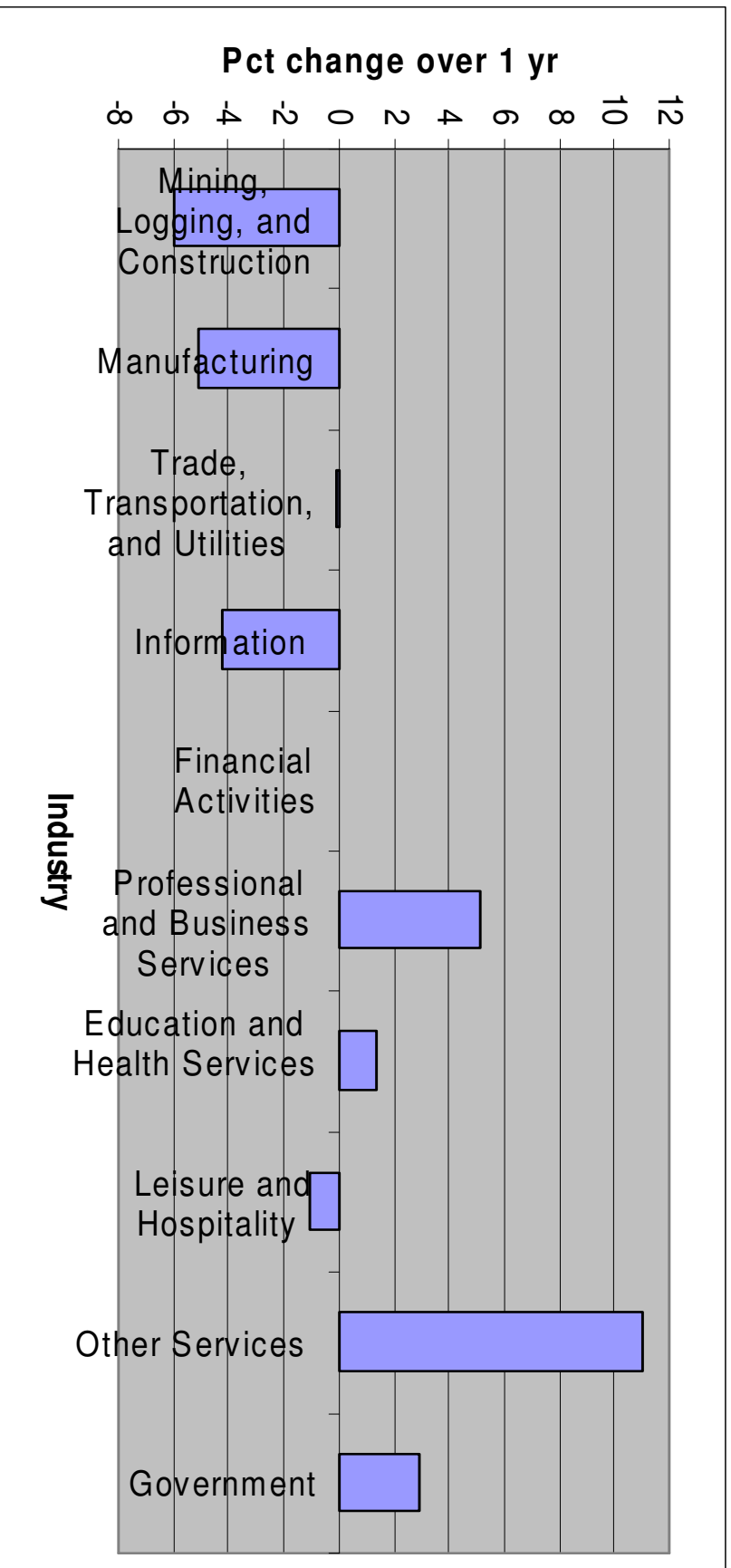


Texas Consistently Lower than U.S. Average

Austin Lowest of the four Texas cities

U.S. Bureau of Labor Statistics

# Job Change By Industry - Last 12 months - Austin



U.S. Bureau of Labor Statistics



# Other Hiring Trends

- Top 3 Industries Nationwide (Jan 2008 to Jan 2009)
  - Healthcare
  - Government
  - Education
  
- Careerbuilder Job Forecast Survey – January 2009
  - Staff expansions stronger in the South and West
  - 70% of employers expect flat or slight growth (14%)
  - Information technology one of the strongest areas – 28% planning on hiring
  - Increased salaries, flexible work arrangements, Green jobs, recruiting tools, retaining retirees, diversity hiring, freelance/contract hiring
  
- What we are seeing in the marketplace
  - 2,300 new openings in February
    - Down from last year but still very active
  - Client mix is shifting to more mid-market clients
  - Candidates more available, more flexible on pay rates
  - Larger organizations driving across the board contractor rate reductions
  - Excellent time to fill strategic positions, improve talent base
    - Companies taking time to be selective

Thank you...



Do business. **We're IT.**